Students,

Good morning. Hope you had a nice weekend. Here are some announcements for this week.

The add/drop deadline has passed. The only deadline approaching for registration purposes for this term will either be to withdraw from a class or change to S/U grading purposes. If you to withdraw this week, you will get 50% tuition back, however, starting Week 4 no tuition refund. The deadline for this is **Thursday, November 10**. Withdrawals can be done online just like dropping a class, you will have a W on your transcript, this will not be factored into your GPA. For S/U grade changing you will need submit the form online and I will sign it from there. You will need to get the form in by **Noon on Thursday, November 10**, The link is below.

https://registrar.oregonstate.edu/change-grading-basis

**Job/Internship Posting Information:**

When conducting your job or internship search it is important to be aware of any possible misrepresentations that may exist. Therefore, we encourage you to read the following information so that you avoid any unfortunate situations.

Oregon State University College of Agricultural Sciences (CAS) makes no representation, warranty or guarantee about the positions listed. CAS does not prescreen employment or internship opportunities that are submitted. By using the resources available, you are assuming full responsibility for your safety, security, wages, working conditions, fraudulent, or other aspects of any off-campus employment/internship opportunities that you discover while using CAS resources.

Join us for the **8th annual Agricultural Career Fair & Student Showcase**. Whether you want to learn about student research and global opportunities, see what your peers are doing, explore possibilities for your future career, or look for jobs and internships, **THIS EVENT IS FOR YOU!**

- **CONNECT** with a variety of employers interested in visiting with CAS students including, USDA Natural Resource Conservation Service, Beef Northwest, KWS Seeds, Stahlbush Island Farms, NW Farm Credit Services, and more. Click [here](#) for a full list of employers.

- **ENGAGE** - see research posters from College of Agricultural Sciences students and learn how to get involved yourself. Beginning researchers, Continuing research students and summer Branch Experiment Station, URSA research opportunities, CAS Leadership Academy and OSU Global Opportunities!

- **NETWORK:** All majors, undergraduates and grad students **welcome!** Come and go on your schedule.
DATE: Wednesday, Oct. 19  
TIME: 10 a.m. to 2 p.m. PT Come and go as your schedule allows  
LOCATION: Memorial Union Ballroom and Horizon Room *In-Person*

REGISTER FOR THE CAREER FAIR ON HANDSHAKE TODAY

Agrarian Trust is Hiring – Multiple Positions – Remote

We are looking for several people to join the team at Agrarian Trust - please help us share these job opportunities widely in your networks!

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Agrarian Trust is hiring for multiple positions! Please check out our Careers Page for more details on our open positions:

- **Director of People** (Full-time, $64,000 - $70,000 annually)
- **Agrarian Commons Regional Coordinator**, 2 positions (Part-time, $30 - $35 hourly)
- **Farmland Tenure Education Specialist** (Part-time, $25 - $30 hourly)

About Agrarian Trust:
Agrarian Trust (AT) is a national nonprofit land trust supporting land access for next generation farmers. AT innovates in land ownership, access, and tenure to transform our relationships to the land and each other, fostering regenerative agriculture and care for the earth. AT is focused on establishing localized farm by farm projects to create a national model that responds to the challenges of farmland ownership, tenure, and equity.

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How Do I Prepare for the Agricultural Career Fair & Student Showcase?

The Career Development Center offers lots of great resources that can help you get ready such as networking tips, career fair advice, resume samples and checklists, same-day resume appointments, an online resume reviewing tool and more at https://career.oregonstate.edu/students

Please share the faculty-led Puerto Rico student Showcase event coming up on Oct. 19th and the associated fundraising event, on the attached flyer.

See CAS SOURCE for story and activities.

https://agsci.oregonstate.edu/home/2022-puerto-rico-service-learning-trip

Oregon State University’s 8th annual Agricultural Career Fair & Student Showcase on **Wednesday, Oct. 19**, 10 a.m. to 2 p.m. is the primary recruiting event of the year for students across the College of Agricultural Sciences – including horticulture, agricultural business, animal science, sustainability, bioresource research, crop and soil science, food science and more. Furthermore, alongside the career portion of the event, students will be presenting research/internship/engagement posters on a broad range of scientific topics – another opportunity to network and engage with them. The event will be held **in-person in the OSU Memorial Union Ballroom and MU Horizon room**. The Puerto Rico Service-Learning posters will **ALL be in the MU Horizon Room** and our OSU MANRRS and SACNAS Chapters will be holding a disaster fundraiser from 12:30-3pm.

**Marion Ag. Services Internship**

Marion Ag brings on students to learn field scouting. We try to hire for these positions in the fall, then start and end dates are flexible in the summer.

Can you please pass this opportunity along to any students you think would be interested? To learn more, we will be at the Career Fair October 19 or they can email Anne Iskra: annei@marionag.com.

**Job Description**

Global Economic Development – Market Research – Global food and Agriculture trade This is listed in Handshake.

Global Economic Development Marketing of products from developing economies
Social Entrepreneurship Part-time 10 - 30 hours a week

Company profile: 20/20 Development Company LLC is a small business focused on assisting businesses to develop in the global economy. 20/20DC provides consulting services to contractors for agencies including U. S. Agency International Development (USAID),
European Bank for Reconstruction and Development (EBRD), International Trade Center (ITC - UN), the World Bank, and others.

Established in 1997 to apply business experience of global marketing experts to help companies enter the international market or improve their ability to compete in their local market or meet their survival and business needs. 20/20DC has Resident Entrepreneurs in 15 countries and business support projects globally with a current emphasis on the Middle East and North Africa, and Central Asia.

Position Profile: 20/20 Development Company LLC is looking to provide an intern with practical application of the skills they are learning while earning their degree in Business, Economics, Public Administration International Studies, emphasizing global business development and economic advancement. Engaging businesses to expand while providing the visible hand of assistance to help them overcome structural, social, skills, resources, or cultural hurdles. We are looking for a student who wants to learn to apply entrepreneurial skills and a social conscience to advance living standards through building sustainable business relationships. The intern will help 20/20DC in the following areas through a wide range of administrative, marketing, and entrepreneurial efforts, including the following:
A. Research of global markets for food products – both commodity and niche products.
B. Assessment of company capabilities and resources in countries in several regions
C. Market data analysis and assimilation into reports.
D. Development project management
E. Product development
F. Develop training and marketing materials

Responsibilities: The intern will be actively involved in researching and analyzing market data for consumer goods (food) and ingredients. The intern will also work with the Resident Entrepreneur team members worldwide to develop courses, materials, and reports across the food value chain. Examples of current 20/20DC contracts and their requirements are as follows:

Morocco
Support Moroccan biscuits, confectionery, and chocolate industry in their efforts to expand to the USA market. This effort will start with market research and support of assessments of Moroccan producers and culminate with introductions of key exporters to key actors across the US supply chain (importers, brokers, manufacturers, retailers, and brand owners).

Egypt
20/20DC has a multi-year contract to support Egyptian exports of horticultural products. Efforts in 2022 include market linkages, a virtual tradeshow (host), visit to the USA for the NYC Fancy Food Show (Covid dependent). Products from Egypt range from fresh produce to canned tomatoes.

Lebanon
Another multi-year effort, 20/20DC, supports producer development and exports of food products from Lebanon.

Cambodia
A multi-year project that launches this month (May 2022) as a follow-up to work done earlier by 20/20DC and our partners in Washington DC, and Cambodia. Efforts will include company and market assessment, training, and market assistance for food products globally.

Kazakhstan
We are working with a leading private company to build their business through study tours and market linkages.

Pending contracts
Across Africa, training for food and textile exports to the USA. Southern Mexico sustainable ag project For more details on past and current 20/20DC efforts, please visit our website at www.2020DC.com.

Qualifications:
· Understanding of data research and analysis on trade and economic issues
· Understanding the US food industry – from processor to consumer (retail, food service, and manufacturing.)
· Advanced degree candidate with an undergraduate degree in business, economics, or other related fields. Non-graduate candidates will be considered and accepted if specific criteria justify the acceptance.
· Ability to manage a concept from start-up to completion and communicate needs and opportunities effectively to all stakeholders.
· Knowledge of retail and industrial food industries a plus
· Ability to develop and follow through on marketing strategies.
· Must be PC and software efficient · Must have a valid driver’s license and passport

Specific Tasks

Market research
Tools and databases will be provided for the researcher to access data on global trade, import specific data, retail scans, and other trade and retail–specific data. The researcher will be required to gather pertinent data relating to the trade of specific products:
Biscuits, confections, and chocolates from Morocco
Palm oil from Sierra Leone
Processed and fruits & vegetables from Egypt to the USA and globally
Olive oil from Tunisia to the USA

With this data, the Researcher will analyze the value chain to identify:
Trade patterns
Specific exporters and importers
Specific distribution channels – brokers, 3PL (Third Party Logistics company), brand owners, and manufacturers
With this information, they will help prepare a report and presentation to advance the trade of these products from these origins to their appropriate markets.

Upon completion of the research, they may be required to assist in the following:
- a. Development of "marketing material“ including print and electronic media for promoting the products from the supported countries
- b. Write a report and assist in presenting it to appropriate audiences – the intern will work as an integral part of the 20/20DC team to develop deliverables for our clients

FAQ

What will the student learn from this internship?
The student will build upon their academic and real-world experience to apply their skills to the development industry. They will learn how to use what they have learned about global business and apply it to imports of food products to the USA and other markets. This experience will provide them with hands-on research and analysis, marketing plan development and implementation, report writing, and presentation of findings to various global audiences.

What time commitment is required for this internship?
This is a “live” program and must have active engagement by the researchers and students. There are deadlines to be met, yet the 20/20DC team is flexible in understanding the balance between work, school, and life outside of the job and school. The 20/20DC offices in Redmond, WA, is the hub for 20/20DC, but our team members work remotely globally from 15 countries. A minimum of 15 hours per week is required; however, with the right individual and anticipated workload, there will be times when 40 hours per week can be achieved. If one student cannot commit to sufficient hours, we will consider having multiple interns with distinct yet coordinated efforts.

Where will this work be performed?
Most of this work can be performed from any remote location with access to the internet. In addition to the internet, Teams and email will be utilized extensively to facilitate communications with the 20/20DC team and outside contacts.

What is the time frame for this work?
Time is of the essence. There are various deadlines for the 20/20DC efforts with multiple clients. The work is ongoing with contracts in hand and new contracts under negotiation; therefore, the time is immediate and long-term.

Can this internship turn into full-time employment?
The 20/20DC team hopes that the interns we employ today will become integral elements of the 20/20DC team. 20/20DC’s needs for US-based team members are growing, with many of our projects focused on the USA market. Therefore, the need for new members is growing,
and the internship provides the foundation for preparing interns to be full-time employees or solid contract employees.

Compensation
The compensation for this effort is at a rate of $17.00 - $20.00 per hour. This is an independent contractor position that can convert to full-time in the future.

What could this assignment mean for the future opportunities of the intern? The intern will receive mentorship-level support on how to do market research on imported products throughout the value chain. This effort will expose them to research techniques and analysis coupled with the development and execution of a plan to execute sales in the market.

With the skills learned from this internship, the student will be prepared for work in either the domestic US food value chain and/or international trade and/or economic development driven by the concept of trade for aid.

The strong student will develop a network of key contacts in the food, import, and economic development industry which can be applied to their career with significant value.

That is all I have for now. Have a great week.

Tjodie